

June 13, 2018

IRON ORE PORT STOCK INDEX (IOPI)

June 13, 2	018		FOT	Qingdao (inc.	16% VAT)	, RMB/wet	tonne			CFR Qingd	ao Equivalent	(exc. 16%	VAT), USD/	dry tonne 1	
Index	Fe Content	Price	Change	Change %	MTD	YTD	Low ²	High ²	Price	Change	Change %	MTD	YTD	Low ²	High ²
IOPI62	62% Fe Fines	476	-2	-0.4%	473	479	443	559	65.43	-0.33	-0.5%	65.10	66.24	61.36	77.89
IOPI58	58% Fe Fines	327	-2	-0.6%	329	326	304	376	43.67	-0.32	-0.7%	44.00	43.74	40.67	50.97
IOPI65	65% Fe Fines	602	-1	-0.2%	579	587	541	690	83.84	-0.19	-0.2%	80.59	82.22	75.83	97.10

IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX

Week Ending June 8, 2018			RMB/tonne (excluding tax)				USD/tonne (excluding tax) ³				
Province	Region	Product	Basis	This week	Change %	Low ²	High ²	This week	Change %	Low ²	High ²
Hebei	Hanxing	66% Fe Concentrate	Dry	592	0.0%	579	682	92.41	0.0%	90.38	106.45
Hebei	Qian'an	65% Fe Concentrate	Dry	645	0.0%	630	710	100.68	0.0%	98.34	110.82
Liaoning	Anshan	65% Fe Concentrate	Wet	515	0.0%	445	550	75.68	0.0%	69.46	85.85
Shandong	Zibo	65% Fe Concentrate	Dry	665	0.0%	620	690	103.80	0.0%	96.78	107.70
Week Ending June 8, 2018		This week	Change %	Low ⁴	High ⁴	¹ Exchange rate applied: RMB/USD = 6.4156					
China Mines Concentrate Composite Index RMB/WT			551.00	0.0%	534.50	612.27	, skellange ra		2030 12 1		

MARKET COMMENTARY

The DCE market was fairly volatile today, in line with SHFE rebar, while the physical spot iron ore port stock market weakened on slightly lower trades. Physical activity tried to match that of the afternoon rising market, but mills remained cautious in their purchasing. As recent sinter inventory remains relatively low due to production cuts in May, lump demand continues grow

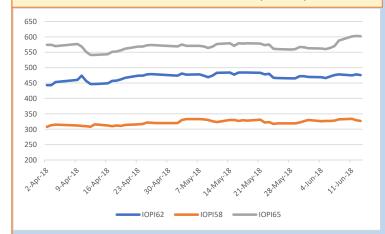
PLATFORM TRADES AND TENDERS

61% Fines trades at 64.43USD/dmt for 170,000t 3-12 July LAYCAN

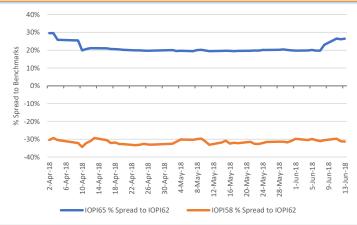
IRON ORE HIGH/LOW GRADE PREMIUM/DISCOUNT

June 13, 2018	PORT STOCK INDEX (RMB/WT)				
Fe Content	Spread to IOPI62	% Spread to IOPI62			
58% Fe Fines	-149	-31.30%			
65% Fe Fines	126	26.47%			

IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT)



IRON ORE HIGH/LOW GRADE PREMIUM/DISCOUNT



IRON ORE FUTURES CONTRACTS

	DCE			SGX		
Closing Date	13 June 3pm close			13 June 6pm		
Contract	11809	Change	Change %	June'18	Change	Change %
Closing Price	471.5	-2.0	-0.42%	65.74	-0.06	-0.09%
Vol traded ('000 lots)	1,809.2	-121.3	-6.28%	1.75	-5.12	-74.56%
Open positions ('000 lots)	1,581.5	-117.1	-6.89%	112.99	0.98	0.87%
Day Low	466.5	2.0	0.43%	65.46	0.43	0.66%
Day High	473.0	-1.0	-0.21%	65.84	-0.01	-0.02%

IRON ORE PORT INVENTORIES

Week Ending June 8, 2018 (million tonnes)									
Province This week Change % Low ⁴ High ⁴									
Jingtang	18.1	2.03%	17.10	19.00					
Qingdao	19.50	1.56%	16.80	19.97					
Caofeidian	19.9	-1.83%	19.90	25.30					
Tianjin	9.6	-3.52%	9.20	11.00					
Rizhao	18.74	0.16%	16.88	19.00					
Total (35 Ports)	146.53	-0.70%	144.80	150.04					

FREIGHT RATES

June 12, 2018		FREIGHT RATES - DRY BULK US\$/wet tonne					
Route	Designation		Change	Change %	Low ⁴	High ⁴	
W. Australia - Qingdao	C5	7.70	-0.08	-0.96%	4.383	9.98	
Tubarao - Qingdao	C3	18.66	-0.11	-0.60%	10.796	21.273	

BLOOMBERG

	BLOOMBERG TICKERS							
	FOT Qingdao (RMB/wet tonne)	CFR Qingdao Equivalent (USD/dry tonne)						
IOPI62	IRCNQ001	IRCNQ004						
IOPI58	IRCNQ002	IRCNQ005						
IOPI65	IBCNO003	IRCNO006						

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IRON ORE BRAND SPOT PRICE ASSESMENTS

June 13, 2018	PORT STOCK INDEX (RMB/WT)		
	Price	Change	Diff to IOPI62
Roy Hill	464	-2	-12
PB Fines	466	-1	-10
Newman Fines	479	2	3
MAC Fines	466	-2	-10
Jimblebar Blended Fines	450	-2	-26
Carajas Fines	628	-2	152
Brazilian SSF	482	-2	6
Brazilian Blend Fines	480	-2	4

TOTAL IRON ORE INVENTORIES AT CHINA PORTS



DRY BULK FREIGHT RATES

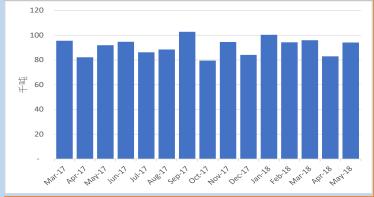


CHINA DOMESTIC COMPOSITE MINES INDEX (RMB/Wet Tonne, including VAT) 640.00 620.00 600.00 580.00 540.00 520.00 500.00 500.00 540.00 520.00

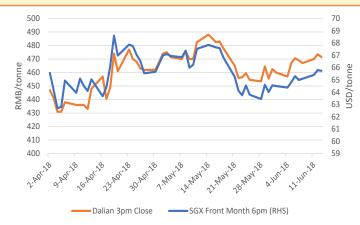
AVERAGE IRON ORE BRAND SPECIFICATIONS FOR PORT STOCK SALES

June 13, 2018	SPECIFICATIONS APPLIED FOR BRAND ASSESSMENTS							
	Fe	Alumina	Silica	Phos	Moisture			
Roy Hill	61.00%	2.20%	4.50%	0.055%	8.00%			
PB Fines	61.70%	2.34%	3.61%	0.101%	9.17%			
Newman Fines	62.48%	2.39%	4.13%	0.067%	7.56%			
MAC Fines	61.05%	2.14%	4.63%	0.083%	7.48%			
Jimblebar Blended Fines	61.46%	2.88%	4.19%	0.121%	6.86%			
Carajas Fines	65.60%	1.14%	1.56%	0.073%	8.13%			
Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%			
Brazilian Blend Fines	62.50%	1.60%	5.00%	0.060%	8.22%			

TOTAL CHINA IRON ORE IMPORT VOLUMES



FUTURE TRADING—FRONT MONTH CLOSING PRICE



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STEEL SPOT MARKET—CHINA							
Steel Spot Market RMB/tonne							
Product	6/8/2018	Change	Change %	6/1/2018	Change	Change %	
ReBar HRB400 ¢18mm	4,086.0	33.6	0.83%	4,052.4	121	3.07%	
Wirerod Q300 ¢6.5mm	4,450.6	50.6	1.15%	4,400.0	176	4.17%	
HRC Q235/SS400 5.5mm*1500*C	4,304.2	14.4	0.34%	4,289.8	56	1.32%	
CRC SPCC/ST12 1.0mm*1250*2500	4,720.0	50.0	1.07%	4,670.0	60	1.30%	
Medium & Heavy Plate Q235B 20mm	4,586.0	-4.0	-0.09%	4,590.0	37	0.81%	
GI ST02Z 1.0mm*1000*C	5,360.0	25.0	0.47%	5,335.0	25	0.47%	
Rillet 0235 150*150mm	3 680 0	10.0	0.27%	3 670 0	50	1 38%	

Rebar and HRC spot prices */mt 800 750 760 650 600 550 400 **Rebar(\Phi16-25mm) **Rebar(\Phi16-25mm) **HRC(4.5-7.5mm *1500*C)

СН	CHINESE STEEL INVENTORIES					
Steel Inventories³ (unit: 1000 tonnes)						
Product	6/8/2018	6/1/2018	Change	Change %		
Rebar	4,952	5,154	-202	-3.92%		
Wirerod	1,426	1,554	-128	-8.24%		
Hot-rolled Coil	1,976	1,987	-11	-0.55%		
Medium & Thick Plate	835	835	0	0.00%		
Cold-rolled Coil	1,171	1,179	-8	-0.68%		
Total	10,359	10,709	-350	-3.27%		

³ SMM statistics cover inventories of major steel products in China's major markets: hot-rolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; cold-rolled steel and medium-thick plate inventories in 31major cities.

CHINESE STEEL MILL PROFITABILITY

SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne)							
Category	Price	Change (WoW)	Note				
Iron ore Port Index FOT Qingdao (inc. 17% VAT), I	478	8	MMi index for 25th May 2018				
Coke	2,220	70	2nd grade met coke, Tangshan, incl. tax				
Steel Scrap	2,020	0	steel scrap (6mm) in Zhangjiagang, exl. tax				
Billet Cost	2,820	52	Q234, incl. tax				
Rebar cost - Blast furnace	3,073	52	calculated based on theoretical weight, incl. tax				
Rebar profit - Blast furnace	907	8	based on Shanghai prices, incl. tax				
Hot-rolled coil cost - Blast furnace	3,148	52	based on actual w eight, incl. tax				
Hot-rolled coil proft - Blast furnace	1,132	-72	based on Shanghai prices, incl. tax				

 $Note: 1. Costs in the table are calculated based on todays \ market \ prices \ and facout our \ management, sales, financial \ and \ depreciations \ fees.$

 $2. The \ cost\ refers\ to\ average\ cost\ in\ the\ industry\ based\ on\ SMM's\ survey\ of\ small,\ medium\ and\ large\ mills\ in\ China$

CHINESE STEEL EXPORT PRICES

China Export Prices USD/tonne								
Product	Specification	Export tax (+)/Vate rebate (-)	Latest transaction prices		Change			
			6/8/2018	6/1/2018				
Rebar	BS4449 460B 12-25mm, + chrome	-13%	620	620	0			
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	565	565	0			
Hot-rolled coil	SS400/Q235 4.0-10.mm	-9%	600	600	0			
Cold-rolled coil	SPCC 1.0mm	-13%	635	635	0			
Medium & Heavy plate	A-level Shipe plate 12-25mm	0%	620	620	0			
Galvanised	ST02Z/SGCC 1.0mm	-13%	700	700	0			

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB* exchange rate*1.16/(1.16-0.13); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in hina's spot market = FOB* exchange rate *1.16/(1.16-0.09); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB* exchange rate

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IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS

Iron Ore Index Specifications (Port)				Iron Ore Index Compilation Rationale and Data Exclusions				
	65% Fe Fines	62% Fe Fines	58% Fe Fines					
Fe %	65.00	62.00	58.00	MMi iron ore port stock indices are compiled from data provided by companies that are part				
Alumina %	1.40	2.25	2.25	of the iron ore supply chain and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMi by these companies. This data is				
Silica%	1.50	4.00	5.50	normalised to the appropriate specifications and screened to remove outliers before volu				
Phosphorus %	0.06	0.09	0.05	weighted average prices are calculated from the remaining core set of data.				
Sulphur %	0.01	0.02	0.02	For more details on MMi's iron ore methodology please download the guide published on our				
Moisture %	8.00	8.00	9.00	website at:				
Sizing	Granular size below 10mm for at least 90% of cargo; maximum of 40% below 150 micron		0 ,	Data Exclusions* Port Index: 0				
Pricing Point	Qingdao Port Loading within 4 weeks, Delivery within 8 weeks			* Number of price submissions for iron ore indices that were excluded from index calculatio today as they were anomalous and could not be verified				
Timing (Seaborne)			within 8 weeks	today as they were anomalous and could not be verified				
Payment Terms	L/C at sight							

IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

IRON ORE PORT INDEX NORMALISATION DIFFERENTIALS							
Product Differentials (RMB/wet tonne)				Differentials to Qingdao Port (RMB/wet tonne)			
	Applicable range	Value	Change	Port	Value	Change	
1% Fe	High Grade Fe 60 - 63%	8.00	0.00	Bayuquan	-10.00	0.00	
	High Grade Fe 63 - 64%	32.00	0.00	Beilun	5.00	0.00	
	High Grade Fe 64 - 65%	65.00	0.00	Caofeidian	-5.00	0.00	
	High Grade Fe 65 - 65.5%	65.00	0.00	Dalian	0.00	0.00	
	Low Grade Fe	6.00	0.00	Fangcheng	0.00	0.00	
1% Alumina	High Fe Grade Al <2.25%	14.00	0.00	Jiangyin	-30.00	0.00	
	High Fe Grade Al 2.25-4%	15.50	0.00	Jingtang	-5.00	0.00	
	Low Fe Grade	14.50	0.00	Lanshan	0.00	0.00	
1% Silica	High Fe Grade Si <4%	0.00	0.00	Lanqiao	0.00	0.00	
	High Fe Grade Si <4 - 6.5%	8.50	0.00	Lianyungang	0.00	0.00	
	High Fe Grade Si <6.5 - 9%	23.00	0.00	Majishan	0.00	0.00	
	Low Fe Grade	22.00	0.00	Nantong	-30.00	0.00	
0.01% Phosphorus	High Fe Grade 0.08% <p<0.115%< td=""><td>0.00</td><td>0.00</td><td>Qingdao</td><td>0.00</td><td>0.00</td></p<0.115%<>	0.00	0.00	Qingdao	0.00	0.00	
	High Fe grade 0.115% <p<0.15%< td=""><td>12.50</td><td>0.00</td><td>Rizhao</td><td>0.00</td><td>0.00</td></p<0.15%<>	12.50	0.00	Rizhao	0.00	0.00	
	Low Fe Grade0.08 < P < 0.15%	0.00	0.00	Tianjin	-20.00	0.00	

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